



Retirement Plan Case Studies



MILLER INDUSTRIES

Plan Types:

- 401(k)
- Nonqualified

Services:

- Recordkeeping
- Administration
- Consulting

Miller Industries is the world's largest integrated provider of vehicle towing and recovery equipment, systems and services. The company markets its towing services under the national brand name RoadOne and its towing equipment under a number of well-recognized brands.

Miller experienced tremendous growth through acquisitions. They grew from 300 to over 3,500 employees in one year. Their 401(k) recordkeeper could not keep up with the pace and rapid growth. Miller's attorneys became involved and identified some of the plan problems. They, of course, realized the seriousness and how this could jeopardize the plan's qualifications. Their attorneys, knowing Swerdlin & Company as problem solvers, brought us in to help solve a very complicated situation. We were hired initially for a consulting project and not to be retained for the ongoing recordkeeping. We went on site to their Chattanooga facility and spent days working through their files, gathering the appropriate information and communicating with all parties to get them on the right track and position them for success with their plans.

After working with us through this phase and appreciating the value we brought forth, Miller decided to terminate the services with their 401(k) recordkeeper and hire Swerdlin to take over the on-going daily administrative and recordkeeping services for their plans.

Our Consulting Team specializes in problem solving and project work for plans in trouble and plans with special needs!

"Our tremendous growth led to complications and Swerdlin was only going to help us work through some issues. We were so impressed, we moved all of our recordkeeping to them and have never looked back."

Bill Beckley, Corporate Director of HR